

**Short Sales and REOs By Area**  
**Highest and Lowest Average Sales Price**  
**Calendar Year 2009**

<u>Area</u>	<u>Total Sold</u>	<u>Avg. SP \$</u>	<u># SS</u>	<u># REO</u>	<u>% SS/ REO</u>	<u>Avg. SS</u>	<u>Avg. SS Disc. %</u>	<u>Avg. REO</u>	<u>Avg. REO Disc. %</u>
TC	153	\$ 100,905	3	46	32.0%	\$ 92,625	-8.2%	\$ 74,637	-26.0%
9	153	\$ 106,725	5	41	30.1%	\$ 107,300	0.5%	\$ 59,755	-44.0%
5E	107	\$ 107,264	1	31	29.9%	\$ 102,000	-4.9%	\$ 85,014	-20.7%
11	216	\$ 108,054	6	71	35.6%	\$ 91,100	-15.7%	\$ 88,151	-18.4%
SE	138	\$ 109,290	9	72	58.7%	\$ 95,800	-12.3%	\$ 93,704	-14.3%
JA	58	\$ 110,920	1	21	37.9%	\$ 75,000	-32.4%	\$ 82,674	-25.5%
LS	757	\$ 422,595	16	109	16.5%	\$ 532,276	26.0%	\$ 306,036	-27.6%
W	300	\$ 445,113	2	16	6.0%	\$ 431,600	-3.0%	\$ 342,261	-23.1%
RN	434	\$ 456,070	14	32	10.6%	\$ 376,689	-17.4%	\$ 367,813	-19.4%
1B	313	\$ 579,682	1	10	3.5%	\$ 654,000	12.8%	\$ 376,228	-35.1%
8W	234	\$ 611,747	3	9	5.1%	\$ 542,067	-11.4%	\$ 606,989	-0.8%
8E	213	\$ 786,001	2	2	1.9%	\$ 875,000	11.3%	\$ 541,500	-31.1%

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Prepared by:  
 Bill F. Morris, RE/MAX Capital City  
 Austin, TX

6/1/2010